

Coker Capital's Healthcare Services Newsletter – 3rd Quarter 2022

In this issue of the Coker Capital Healthcare Services Newsletter, we provide an update on Healthcare Services activity through the 3rd Quarter of 2022.

Market Performance

- The S&P Healthcare Services Select Index⁽¹⁾ outperformed the broader market in the quarter ending September 30, 2022. The Index increased +6.6% compared to a (5.3%) and (4.1%) decline for the S&P 500 and NASDAQ, respectively
 - Sub-sectors that experienced the largest increases in Q3 2022 include Physician Services / Alternate Site +15.6%, Acute Care Hospitals +6.0%, and Distribution and Supplies +2.7%
 - Other Outsourced Services (19.1%), Contract Research Organizations (16.3%), and Rehabilitation (12.9%) experienced the largest declines in Q3 2022
- Over the past year (since 9/30/2021), the S&P Healthcare Services Select Index has slightly outperformed the broader market, decreasing (15.8%) versus a (16.8%) and (26.8%) decrease for the S&P 500 and NASDAQ, respectively
Refer to Pages 3 – 4 for additional detail

Valuation Update

- The median sub-sector Firm Value (FV) / 2022P EBITDA multiple for the 106 companies in Coker Capital's healthcare services comp set was 10.9x as of 09/30/2022
 - This valuation metric has decreased in 2022 as compared to prior period valuations of 12.5x, 12.0x, and 12.4x as of 12/31/2021, 12/31/2020, and 12/31/2019, respectively*Refer to Page 5 for additional detail*

M&A Activity

- Middle Market M&A volume and transaction values have decreased in 2022
 - Broader economic headwinds have impacted U.S. Middle Market M&A activity in 2022, as evidenced by a 21% year-over-year decline in total transaction volume through the 3rd quarter 2022, compared to the record-setting activity in 2021
 - Annualized 2022 M&A volumes through the 3rd quarter 2022 of ~\$275 billion are in line with average volumes in the three full years preceding COVID (2017 – 2019)*Refer to Pages 5 – 6 for additional detail*

Trading Comps

- *Refer to Pages 8 – 12 for detailed trading comps by sub-sector for the 106 companies in Coker Capital's healthcare services comp set*

October 2022

Coker Capital provides mergers and acquisitions advisory services to middle market healthcare companies throughout the United States. Coker Capital operates from offices in Atlanta, Austin, Charlotte, and New York. Coker Capital operates as a division of Fifth Third Securities, Inc. ("Fifth Third")

For more information, please visit www.cokercapital.com

If you are considering an M&A transaction, or would like to discuss other strategic alternatives, please contact one of the professionals below

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If you have additional colleagues that would like to be added to this distribution or if you would like to be removed from this distribution, please contact one of the professionals listed above.

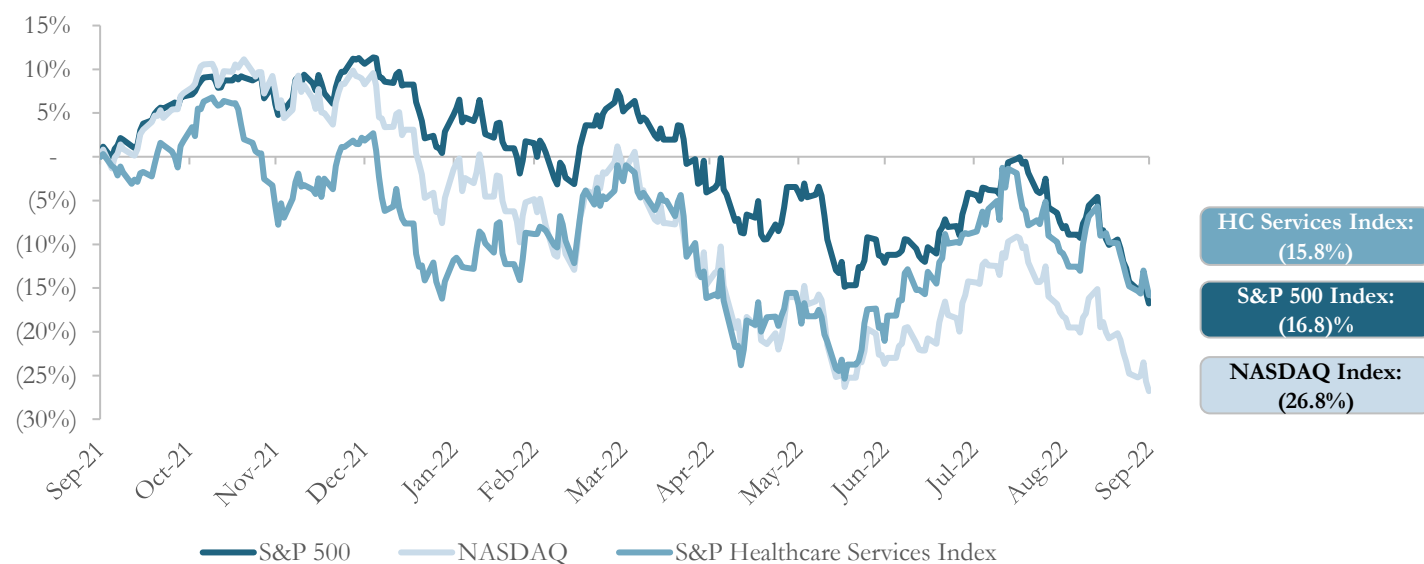
(1) S&P Capital IQ based on market capitalization weighted index value, as of market close 09/30/2022

Healthcare Services Market Update – September 30, 2022

Healthcare Services Market Update

Healthcare Services Index Stock Performance

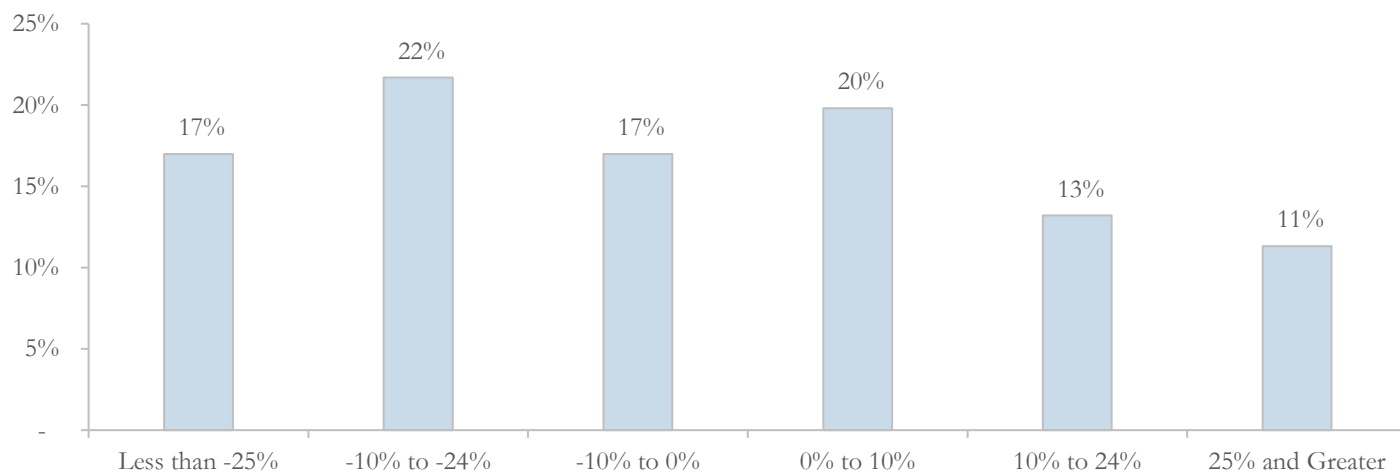
- The S&P Healthcare Services Select Index outperformed the broader market in the quarter ending September 30, 2022. The Index increased +6.6% compared to a (5.3%) decline and (4.1%) decline for the S&P 500 and NASDAQ, respectively.



	Q4 2021	Q1 2022	Q2 2022	Q3 2022
S&P 500 Index	10.6%	(4.9%)	(16.4%)	(5.3%)
NASDAQ Index	8.3%	(9.1%)	(22.4%)	(4.1%)
HC Services Index	1.8%	(4.6%)	(18.8%)	6.6%

Healthcare Services 3rd Quarter 2022 Company Stock Performance

- Coker Capital's healthcare services comp set includes 106 companies across 13 sub-sectors. 47 of the 106 companies (~44%) produced positive returns in Q3 2022 while 59 companies (~56%) realized a decline. 12 companies (~11%) experienced gains in excess of 25% while 18 companies (~17%) experienced declines in excess of 25% in Q3 2022.

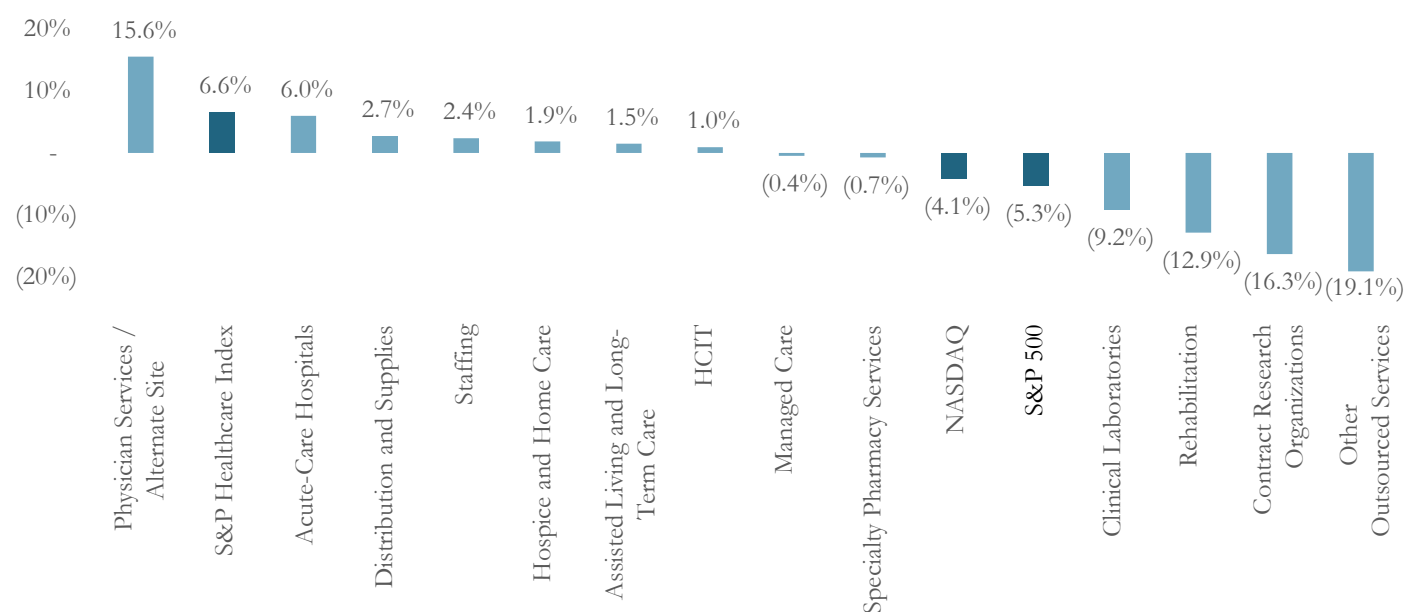


Note: Refer to pages 8 – 12 for details on the specific companies included in each Healthcare Services sub-sector noted above; index values weighted by market capitalization
Source: S&P Capital IQ

Coker Capital Healthcare Services Newsletter – 3rd Quarter 2022

Healthcare Services Sub-sector Performance – 3rd Quarter 2022

- Individual sub-sector performance has experienced significant variability in Q3 2022 as macro-economic and geopolitical headwinds continue to impact public equities. Physician Services / Alternate Site +15.6%, Acute Care Hospitals +6.0%, Distribution and Supplies +2.7%, Staffing +2.4%, and Hospice and Home Care +1.9%, performed the best.



Note: sub-sector performance is market cap weighted

Top-Twenty 3rd Quarter 2022 Performers

Company	Sub-Sector	Ticker	% Change
Akumin	Physician Services / Alternate Site	AKU	227.4%
One Medical ⁽¹⁾	Tech-enabled Primary Care	ONEM	118.8%
Signify Health ⁽²⁾	Payor Focus HCIT	SGFY	111.2%
Cano Health	Tech-enabled Primary Care	CANO	97.9%
Caremax	Tech-enabled Primary Care	CMAX	95.3%
Accolade	Consumer Focused HCIT	ACCD	54.3%
Oak Street Health	Tech-enabled Primary Care	OSH	49.1%
Cross Country Healthcare	Staffing	CCRN	36.2%
Innovage	Hospice and Home Care	INNV	34.2%
Hanger ⁽³⁾	Rehabilitation	HNGR	30.7%
Progyny	Consumer Focused HCIT	PGNY	27.6%
Cardinal Health	Distribution and Supplies	CAH	27.6%
Hims and Hers	Consumer Focused HCIT	HIMS	23.2%
CareCloud	Provider Focus HCIT	MTBC	22.0%
Change Healthcare	Provider Focus HCIT	CHNG	19.2%
ModivCare	Other Outsourced Services	MODV	18.0%
Molina	Government Payors	MOH	18.0%
RadNet	Physician Services / Alternate Site	RDNT	17.8%
Oscar Health	Payor Focus HCIT	OSCR	17.4%
Evolent Health	Provider Focus HCIT	EVH	17.0%

Bottom-Twenty 3rd Quarter 2022 Performers

Company	Sub-Sector	Ticker	% Change
Sotera Health	Contract Research Organizations	SHC	(65.2%)
eHealth	Payor Focus HCIT	EHTH	(58.1%)
Multiplan	Other Outsourced Services	MPLN	(47.9%)
OptimizeRX	Other HCIT	OPRX	(45.9%)
Community Health Systems	Acute-Care Hospitals	CYH	(42.7%)
Bright Health	Payor Focus HCIT	BHG	(42.3%)
GoHealth	Payor Focus HCIT	GOCO	(40.6%)
Fresenius Medical Care	Physician Services / Alternate Site	FME	(39.1%)
Enhabit	Hospice and Home Care	EHAB	(38.9%)
Certara	Other HCIT	CERT	(38.1%)
Syneos Health	Contract Research Organizations	SYNH	(34.2%)
Aveanna Healthcare	Hospice and Home Care	AVAH	(33.6%)
Health Catalyst	Provider Focus HCIT	HCAT	(33.1%)
Healthcare Services Group	Other Outsourced Services	HCSG	(30.6%)
US Physical Therapy	Rehabilitation	USPH	(30.4%)
Agility	Other Outsourced Services	AGTI	(30.2%)
ATI Physical Therapy	Rehabilitation	ATIP	(29.1%)
Rite Aid	Specialty Pharmacy Services	RAD	(26.6%)
Teladoc Health	Consumer Focused HCIT	TDOC	(23.7%)
Omniceil	Provider Focus HCIT	OMCL	(23.5%)

(1) Announced acquisition by Amazon (NASDAQ: AMZN) on July 21, 2022

(2) Announced acquisition by CVS Health (NYSE: CVS) on September 5, 2022

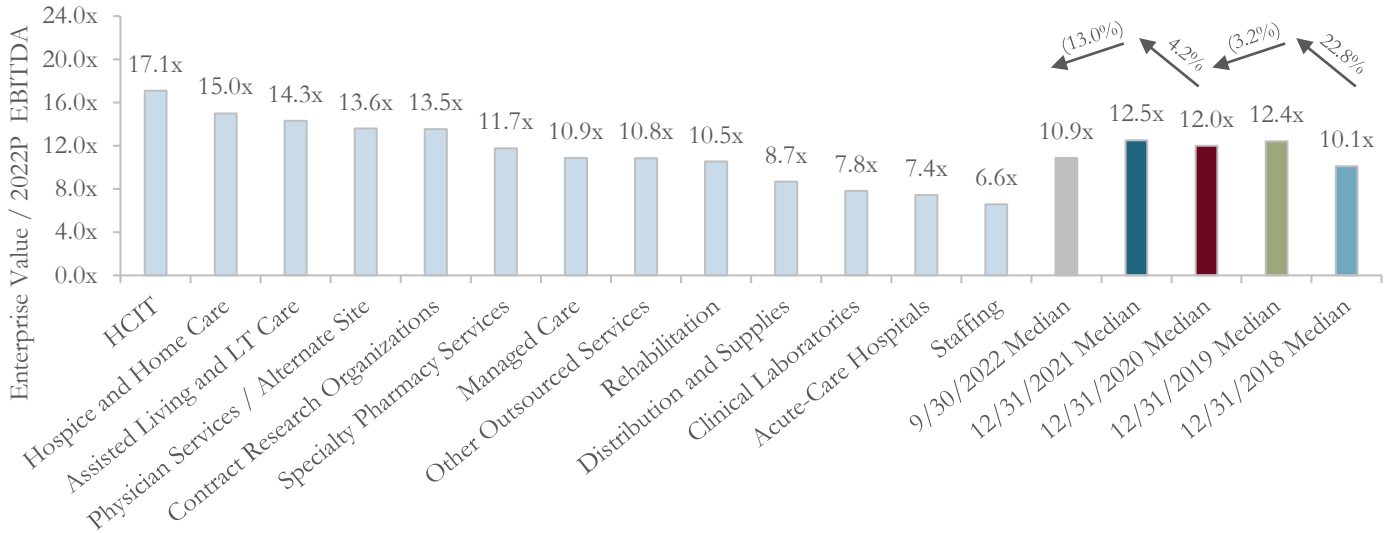
(3) Announced go-private transaction led by Patient Square Capital on July 21, 2022. Acquisition completed in September 2022

Note: Refer to pages 8 – 12 for details on the specific companies included in each Healthcare Services sub-sector noted above; index values weighted by market capitalization

Source: S&P Capital IQ

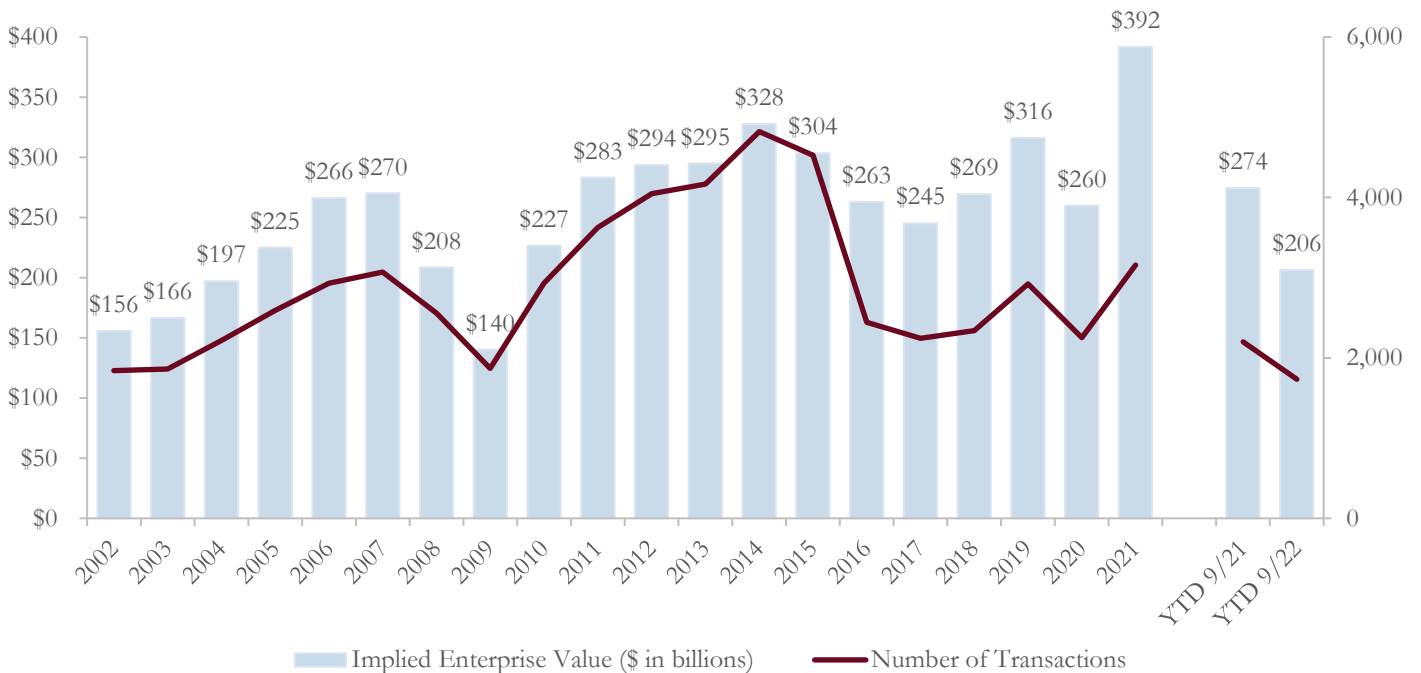
Healthcare Services Sub-sector Valuation Update

- Below is a chart that compares current Firm Value / 2022P EBITDA for each of the 13 Healthcare Services sub-sectors
- The overall median sector FV / 2022P EBITDA across all sub-sectors is 10.9x ranging from HCIT and Hospice and Home Care at the high end (17.1x and 15.0x, respectively) to Acute-Care Hospitals and Staffing at the low end (7.4x and 6.6x, respectively)



U.S. Middle Market M&A Transaction Activity

- Middle Market M&A activity has decelerated in 2022 YTD compared to the record-setting activity in 2021
- Activity in 2022 remains below the prior year, with transaction volume declining by 21.4% YTD (2,201 transactions in 2021 YTD versus 1,731 transactions in 2022 YTD) and total transaction values down 24.8% YTD

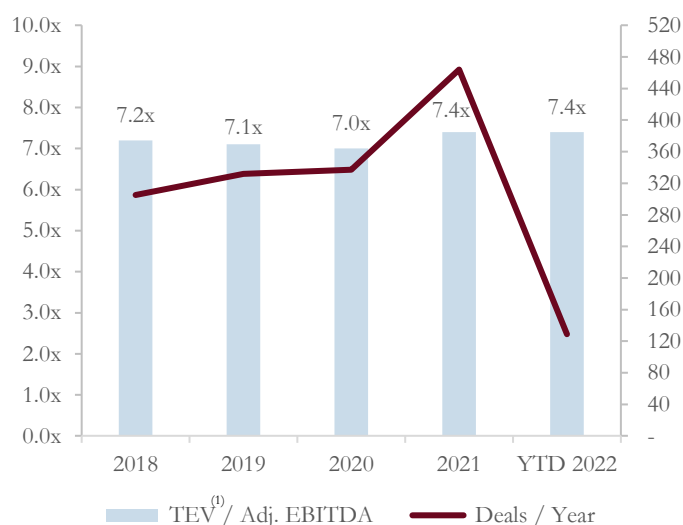


Note: Refer to pages 8 – 12 for details on the specific companies included in each Healthcare Services sub-sector noted above; index values weighted by market capitalization
 Source: Pitchbook, Prequin, and S&P Capital IQ

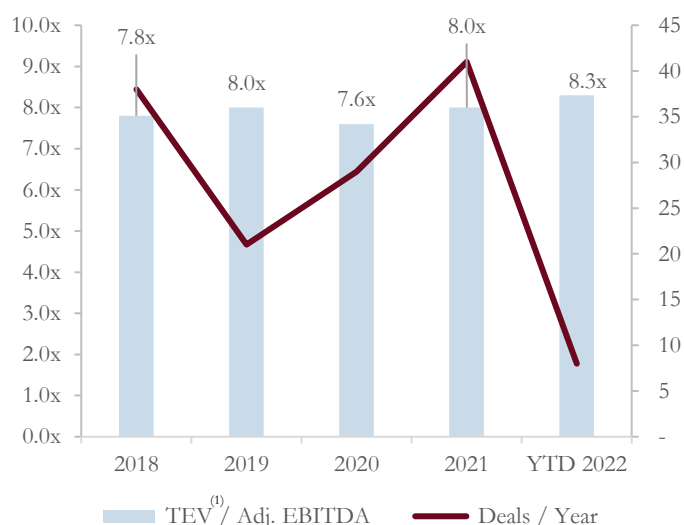
Lower Middle Market Activity: GF Data

- Below represents data from GF Data’s August 2022 report covering deals completed through June 30, 2022 (the most recent data available from this source). GF Data provides valuation metrics on private equity-sponsored M&A transactions with enterprise values of \$10 to \$500 million by collecting transaction information from private equity groups on a blind and confidential basis. 377 private equity firms have provided data on transactions since 2003 with 264 of these firms representing active contributors to the 2022 data. A few takeaways:
 - Average valuations across all industries remained steady in YTD 2022 with an average TEV/EBITDA of 7.4x, compared to the pre-pandemic range of 7.0x – 7.4x that characterized the market since 2018
 - Average valuations across healthcare services increased slightly in YTD 2022 with an average TEV/EBITDA of 8.3x, a premium from valuations reported from 2018-2021 (7.6x – 8.0x)

GF Data Multiples and Volume – All Industries



GF Data Multiples and Volume – HC Services



TEV / EBITDA – All Industries^(1,2)

TEV	2018	2019	2020	2021	YTD 2022	Total
10-25	6.0x	6.1x	5.9x	6.1x	6.6x	5.8x
25-50	6.9x	7.0x	6.8x	7.0x	6.9x	6.6x
50-100	8.9x	7.5x	8.0x	8.3x	8.5x	7.6x
100-250	8.8x	9.2x	8.6x	9.0x	9.3x	8.4x
Total	7.2x	7.1x	7.0x	7.4x	7.4x	6.7x
N=	305	332	337	464	129	

TEV / EBITDA – Healthcare Services^(1,2)

TEV	2018	2019	2020	2021	YTD 2022	Total
10-25	6.8x	5.5x	6.5x	7.3x	7.0x	6.5x
25-50	7.4x	8.8x	8.1x	7.7x	8.7x	7.7x
50-100	9.3x	8.0x	9.3x	9.8x	6.3x	8.2x
100-250	8.5x	8.9x	9.3x	9.1x	14.7x	8.9x
Total	7.8x	8.0x	7.6x	8.0x	8.3x	7.5x
N=	38	21	29	41	8	

Source: GF Data M&A Report

(1) TEV = Total Enterprise Value

(2) N = number of transactions in data set

**Healthcare Services Trading Comparables –
As of September 30, 2022**

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Overview of Healthcare Services Sub-sectors and Companies

Acute-Care Hospitals (4)		HCIT (34)		Other Outsourced Services (7)	
Company	Ticker	Company	Ticker	Company	Ticker
Community Health Systems	CYH	<u>Provider Focused HCIT (14)</u>		Agility	AGTI
HCA	HCA	Allscripts Healthcare	MDRX	Corvel	CRVL
Tenet Healthcare	THC	CareCloud	MTBC	Covetrus	CVET
Universal Health Services	UHS	Change Healthcare	CHNG	Healthcare Services Group	HCSG
		CPSI	CPSI	ModivCare	MODV
		Evolent Health	EVH	Multiplan	MPLN
		Health Catalyst	HCAT	Smile Direct Club	SDC
		Healthstream	HSTM		
		iRhythm Technologies	IRTC		
		National Research Corporation	NRC		
		NextGen Healthcare	NXGN		
		Omnicell	OMCL		
		Phreesia	PHR		
		Premier	PINC		
		R1 RCM	RCM		
		<u>Payor Focused HCIT (8)</u>			
		Alignment Healthcare	ALHC		
		Bright Health	BHG		
		Clover Health	CLOV		
		Convey Health	CNVY		
		eHealth	EHTH		
		GoHealth	GOCO		
		Oscar Health	OSCR		
		Signify Health ⁽³⁾	SGFY		
		<u>Consumer Focused HCIT (8)</u>			
		Acolade	ACCD		
		American Well	AMWL		
		Benefit Focus	BNFT		
		GoodRX	GDRX		
		Health Equity	HQY		
		Hims and Hers	HIMS		
		Progyny	PGNY		
		Teladoc Health	TDOC		
		<u>Other HCIT (4)</u>			
		Certara	CERT		
		Doximity	DOCS		
		OptimizerRX	OPRX		
		Veeva Systems	VEEV		
		<u>Commercial Payors (4)</u>			
		Cigna	CI		
		CVS Health	CVS		
		Elevance	ELV		
		United Healthcare	UNH		
		<u>Government Payors (3)</u>			
		Centene	CNC		
		Humana	HUM		
		Molina	MOH		
		<u>Managed Care (7)</u>			
		Government Payors (3)			
		Centene	CNC		
		Humana	HUM		
		Molina	MOH		
		<u>Commercial Payors (4)</u>			
		Cigna	CI		
		CVS Health	CVS		
		Elevance	ELV		
		United Healthcare	UNH		
		<u>Staffing (3)</u>			
		AMN Health Services	AMN		
		Cross Country Healthcare	CCRN		
		On Assignment	ASGN		
		<u>Specialty Pharmacy Services (3)</u>			
		CVS Health	CVS		
		Rite Aid	RAD		
		Walgreens Boots Alliance	WBA		
		<u>Rehabilitation (5)</u>			
		ATI Physical Therapy	ATIP		
		Encompass Health	EHC		
		Hanger ⁽⁴⁾	HNGR		
		Select Medical	SEM		
		US Physical Therapy	USPH		
		<u>Physician Services / Alternate Site (14)</u>			
		<u>Tech-enabled Primary Care (7)</u>			
		Agilon Health	AGL		
		Cano Health	CANO		
		Caremax	CMAX		
		Oak Street Health	OSH		
		One Medical ⁽²⁾	ONEM		
		Privia Health	PRVA		
		Well Health	WELL		
		<u>Other Physician Services / Alternate Site (7)</u>			
		Acadia	ACHC		
		Akumin	AKU		
		DaVita Healthcare	DVA		
		Fresenius Medical Care	FME		
		Pediatrix Medical Group	MD		
		RadNet	RDNT		
		Surgery Partners	SGRY		
		<u>Assisted Living and Long-Term Care (4)</u>			
		Brookdale Senior Living	BKD		
		Ensign Group	ENSG		
		National Healthcare Group	NHC		
		The Pennant Group	PNTG		
		<u>Clinical Laboratories (4)</u>			
		LabCorp	LH		
		NeoGenomics	NEO		
		Quest Diagnostics	DGX		
		Sonic Healthcare	SHL		
		<u>Contract Research Organizations (5)</u>			
		Charles River Labs	CRL		
		IQVIA Holdings	IQV		
		MedPace	MEDP		
		Sotera Health	SHC		
		Synkos Health	SYNH		
		<u>Distribution and Supplies (9)</u>			
		DME (3)			
		AdaptHealth	AHCO		
		Quipt Home Medical	QUIPT		
		Viemed Healthcare	VMD		
		<u>Other Distribution (6)</u>			
		AmerisourceBergen	ABC		
		Cardinal Health	CAH		
		HenrySchein	HSIC		
		McKesson	MCK		
		Owens and Minor	OMI		
		Patterson Companies	PDCO		
		<u>Hospice and Home Care (8)</u>			
		Addus Home Care	ADUS		
		Amedisys	AMED		
		Aveanna Healthcare	AVAH		
		Chemed	CHE		
		Enhabit	EHAB		
		InnovAge	INNV		
		LHC Group	LHCG		
		Option Care	OPCH		

Total Count 106⁽¹⁾

(1) CVS Health included in both Managed Care and Specialty Pharmacy Services sub-sectors
 (2) Announced acquisition by Amazon (NASDAQ: AMZN) on July 21, 2022
 (3) Announced acquisition by CVS Health (NYSE: CVS) on September 5, 2022
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PUBLICLY-TRADED HEALTHCARE COMPANIES												
(\$ in millions)												
Company	Ticker	Price as of 09/30/22	Market Data			Firm Value	Cash and Equivalents	Total Debt	Financial Information		FV (P) / 2022	
			% 52wk High	Market Cap	2022P Revenue				2022P EBITDA	Revenue	EBITDA	
Provider Services												
Acute-Care Hospitals												
HCA	HCA	\$183.79	66%	\$52,752.3	\$95,016.3	\$858.0	\$40,699.0	\$60,262.6	\$12,061.6	1.58x	7.9x	
Tenet Healthcare	THC	51.58	56%	5,564.9	22,309.9	1,351.0	15,072.0	19,226.0	3,468.5	1.16x	6.4x	
Community Health Systems	CYH	2.15	14%	277.6	13,450.6	346.0	12,937.0	12,276.0	1,355.0	1.10x	9.9x	
Universal Health Services	UHS	88.18	56%	6,434.6	11,424.9	132.7	5,029.2	13,328.6	1,642.2	0.86x	7.0x	
<i>Weighted Average</i>										1.47x	7.7x	
<i>Median</i>										1.13x	7.4x	
Assisted Living and Long-Term Care												
Brookdale Senior Living	BKD	\$4.27	55%	\$797.6	\$5,553.9	\$238.8	\$5,158.2	\$2,831.2	\$271.4	1.96x	20.5x	
Ensign Group	ENSG	79.50	84%	4,356.4	5,492.5	285.6	1,430.2	2,980.0	384.3	1.84x	14.3x	
National Healthcare Group	NHC	63.34	82%	981.0	917.9	75.8	152.1	N/A	N/A	N/A	N/A	
The Pennant Group	PNTG	10.41	36%	307.6	622.1	3.2	313.4	459.4	70.5	1.35x	8.8x	
<i>Weighted Average</i>										1.83x	14.9x	
<i>Median</i>										1.84x	14.3x	
Hospice and Home Care												
Chemed	CHE	\$436.56	81%	\$6,478.2	\$6,727.8	\$9.6	\$259.3	\$2,127.9	\$448.6	3.16x	15.0x	
Option Care	OPCH	31.47	88%	5,723.2	6,671.6	204.0	1,157.4	3,926.0	339.0	1.70x	19.7x	
LHC Group	LHCG	163.66	96%	5,078.2	6,024.9	27.4	871.9	2,402.5	243.8	2.51x	24.7x	
Amedisys	AMED	96.79	51%	3,140.2	3,728.6	26.6	561.6	2,298.0	279.9	1.62x	13.3x	
Aveanna Healthcare	AVAH	1.50	17%	278.9	1,712.6	17.5	1,451.2	1,791.0	151.4	0.96x	11.3x	
Addus Home Care	ADUS	95.24	88%	1,517.2	1,641.7	120.9	245.4	953.8	101.0	1.72x	16.3x	
Enhabit	EHAB	14.04	56%	696.6	1,297.3	50.2	617.3	1,086.7	160.3	1.19x	8.1x	
Innovage	INNV	5.88	64%	797.1	718.9	184.4	84.8	686.0	8.9	1.05x	N/M	
<i>Weighted Average</i>										2.22x	17.9x	
<i>Median</i>										1.66x	15.0x	
Physician Services / Alternate Site												
Tech-enabled Primary Care												
Agilon Health	AGL	\$23.42	83%	\$9,624.1	\$8,726.5	\$668.6	\$57.0	\$2,629.1	\$6.2	3.32x	N/M	
Oak Street Health	OSH	24.52	50%	5,926.1	6,639.6	118.2	1,256.2	2,138.0	N/M	3.11x	N/M	
One Medical ⁽¹⁾	ONEM	17.15	70%	3,358.2	3,649.4	184.7	638.8	1,068.0	N/M	3.42x	N/M	
Privia Health	PRVA	34.06	76%	3,791.8	3,534.2	292.2	12.7	1,296.8	\$59.5	2.73x	N/M	
Cano Health	CANO	8.67	64%	2,010.7	3,495.6	47.8	1,104.0	2,863.2	\$188.0	1.22x	18.6x	
Well Health	WELL	3.08	43%	700.5	1,101.1	57.1	364.9	555.7	103.0	1.98x	10.7x	
Caremax	CMAX	7.09	69%	619.6	733.0	68.1	181.5	592.9	\$34.2	1.24x	21.4x	
Other Physician Services / Alternate Site												
Fresenius Medical Care	FME	\$29.03	46%	\$8,517.8	\$22,554.9	\$1,024.7	\$13,660.2	\$19,204.0	\$3,299.0	1.17x	6.8x	
DaVita Healthcare	DVA	82.77	66%	7,556.9	21,017.3	262.6	12,267.2	11,717.1	2,259.1	1.79x	9.3x	
Acadia	ACHC	78.18	90%	7,102.0	8,626.3	128.4	1,577.3	2,585.5	606.4	3.34x	14.2x	
Surgery Partners	SGRY	23.40	37%	2,065.7	6,502.4	227.4	3,436.9	2,542.0	380.6	2.56x	17.1x	
RadNet	RDNT	20.35	59%	1,166.3	2,651.3	99.2	1,445.0	1,396.8	204.6	1.90x	13.0x	
Akumin	AKU	2.39	75%	213.9	2,301.1	38.4	1,448.1	766.8	160.2	3.00x	14.4x	
Pediatric Medical Group	MD	16.51	57%	1,373.8	2,137.2	14.1	870.8	1,989.0	266.3	1.07x	8.0x	
<i>Weighted Average</i>										2.47x	11.2x	
<i>Median</i>										2.27x	13.6x	
Rehabilitation												
Encompass Health	EHC	\$45.23	60%	\$4,512.9	\$8,399.3	\$186.5	\$3,531.3	\$4,288.4	\$830.9	1.96x	10.1x	
Select Medical	SEM	22.10	60%	2,782.7	7,930.7	94.7	5,007.6	6,343.0	735.8	1.25x	10.8x	
US Physical Therapy	USPH	76.02	58%	988.6	1,356.7	48.6	263.5	548.5	74.2	2.47x	18.3x	
Hanger ⁽²⁾	HNGR	18.72	83%	732.4	1,340.2	24.4	632.2	1,213.3	129.9	1.10x	10.3x	
ATI Physical Therapy	ATIP	1.00	22%	207.1	1,042.0	79.7	768.4	646.2	9.0	1.61x	N/M	
<i>Weighted Average</i>										1.72x	11.2x	
<i>Median</i>										1.61x	10.5x	

(1) Announced acquisition by Amazon (NASDAQ: AMZN) on July 21, 2022

(2) Announced go-private transaction led by Patient Square Capital on July 21, 2022. Acquisition completed in September 2022

Note: N/A represents Not Available and N/M represents Not Meaningful

Source: S&P Capital IQ

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PUBLICLY-TRADED HEALTHCARE COMPANIES												
(\$ in millions)												
Company	Ticker	Price as of 09/30/22	Market Data			Firm Value	Cash and Equivalents	Total Debt	Financial Information			
			% 52wk High	Market Cap	2022P Revenue				2022P EBITDA	FV (P) / 2022 Revenue EBITDA		
Information Technology and Solutions												
Provider Focus HCIT												
Change Healthcare	CHNG	\$27.49	100%	\$9,025.2	\$13,471.8	\$94.0	\$4,559.9	\$3,520.4	\$1,040.4	3.83x	12.9x	
R1 RCM	RCM	18.53	67%	7,748.8	9,502.0	163.5	1,916.7	1,867.4	476.0	5.09x	20.0x	
Premier	PINC	33.94	81%	4,007.2	4,418.9	86.1	497.9	1,357.0	479.6	3.26x	9.2x	
Omnicell	OMCL	87.03	46%	3,854.5	4,229.8	245.0	620.3	1,395.9	247.3	3.03x	17.1x	
iRhythm Technologies	IRTC	125.28	74%	3,761.7	3,688.4	101.3	131.2	418.6	N/M	8.81x	N/M	
Evolent Health	EVH	35.93	90%	3,487.5	3,642.5	193.1	348.1	1,346.9	102.0	2.70x	N/M	
Allscripts Healthcare	MDRX	15.23	66%	1,687.4	1,407.1	500.2	219.9	614.5	169.2	2.29x	8.3x	
NextGen Healthcare	NXGN	17.70	81%	1,203.9	1,181.3	40.4	17.7	618.2	103.3	1.91x	11.4x	
Phreesia	PHR	25.48	33%	1,338.5	1,110.4	240.7	12.6	274.4	N/M	4.05x	N/M	
National Research Corporation	NRC	39.80	76%	985.2	977.7	33.0	25.5	N/A	N/A	N/A	N/A	
Healthstream	HSTM	21.26	72%	649.9	635.5	37.2	24.8	269.7	52.7	2.36x	12.1x	
CPSI	CPSI	27.88	74%	402.1	536.4	15.1	149.4	327.5	61.0	1.64x	8.8x	
Health Catalyst	HCAT	9.70	18%	530.8	375.9	177.0	248.4	274.1	N/M	1.37x	N/M	
CareCloud	MTBC	4.18	49%	63.0	67.4	9.2	13.6	141.8	23.1	0.48x	2.9x	
<i>Weighted Average</i>										4.13x	14.4x	
<i>Median</i>										2.70x	11.4x	
Payor Focus HCIT												
Signify Health ⁽¹⁾	SGFY	\$29.15	98%	\$5,188.6	\$5,387.8	\$439.4	\$373.8	\$922.0	\$221.8	5.84x	24.3x	
Alignment Healthcare	ALHC	11.84	51%	2,217.0	1,923.2	453.2	159.4	1,374.7	N/M	1.40x	N/M	
GoHealth	GOCO	0.36	6%	46.9	1,100.9	76.2	718.2	959.9	45.3	1.15x	24.3x	
Convey Health	CNVY	10.51	98%	769.6	1,041.5	19.7	291.6	399.0	67.1	2.61x	15.5x	
Clover Health	CLOV	1.70	20%	812.0	514.1	324.5	26.6	3,341.8	N/M	0.15x	N/M	
eHealth	EHTH	3.91	8%	106.6	258.8	194.7	104.1	385.1	N/M	0.67x	N/M	
Bright Health Group	BHIG	1.05	11%	658.5	179.0	1,427.5	36.1	6,820.2	N/M	0.03x	N/M	
Oscar Health	OSCR	4.99	26%	1,058.9	N/M	2,362.6	372.5	5,156.0	N/M	N/M	N/M	
<i>Weighted Average</i>										3.64x	23.1x	
<i>Median</i>										1.15x	24.3x	
Consumer Focused HCIT												
Health Equity	HQY	\$67.17	91%	\$5,677.9	\$6,503.0	\$176.9	\$1,002.0	\$839.8	\$259.0	7.74x	25.1x	
Teladoc Health	TDOC	25.35	16%	4,098.0	4,825.1	881.2	1,610.8	2,404.3	236.1	2.01x	20.4x	
Progyny	PGNY	37.06	54%	3,412.5	3,298.3	54.7	8.2	764.3	119.4	4.32x	27.6x	
GoodRX	GDRX	4.67	10%	1,859.3	1,829.2	730.5	700.5	783.8	194.8	2.33x	9.4x	
Hims & Hers	HIMS	5.58	61%	1,155.8	965.7	55.0	4.8	481.6	N/M	2.01x	N/M	
Accolade	ACCD	11.42	26%	813.2	798.2	335.6	320.6	345.7	N/M	2.31x	N/M	
Benefit Focus	BNFT	6.35	49%	217.4	445.6	51.5	200.5	254.8	44.5	1.75x	10.0x	
American Well	AMWL	3.59	37%	982.1	388.9	257.2	16.0	276.4	N/M	1.41x	N/M	
<i>Weighted Average</i>										4.24x	22.3x	
<i>Median</i>										2.16x	20.4x	
Other HCIT												
Veeva Systems	VEEV	\$164.88	50%	\$25,602.8	\$22,747.2	\$1,140.2	\$63.5	\$2,142.5	\$848.6	10.62x	26.8x	
Doximity	DOCS	30.22	33%	5,846.4	5,081.9	110.1	11.8	394.9	156.8	12.87x	32.4x	
Certara	CERT	13.28	29%	2,123.5	2,235.0	194.8	307.0	330.8	114.9	6.76x	19.5x	
OptimizeRX	OPRX	14.82	15%	267.1	180.0	87.4	0.3	64.2	5.5	2.80x	32.6x	
<i>Weighted Average</i>										10.70x	27.2x	
<i>Median</i>										8.69x	29.6x	
<i>Total Weighted Average</i>										6.33x	21.7x	
<i>Total Median</i>										2.34x	17.1x	
Clinical and Patient Support Services												
Clinical Laboratories												
LabCorp	LH	\$204.81	65%	\$18,514.8	\$23,837.2	\$1,068.8	\$6,371.2	\$15,233.4	\$3,055.3	1.56x	7.8x	
Quest Diagnostics	DGX	122.69	70%	14,306.4	18,269.4	790.0	4,637.0	9,676.0	2,041.0	1.89x	9.0x	
Sonic Healthcare	SHL	30.58	65%	14,688.7	17,076.7	780.0	3,013.0	8,716.2	2,308.1	1.96x	7.4x	
NeoGenomics	NEO	8.61	16%	1,083.1	1,229.0	283.6	611.9	490.5	N/M	2.51x	N/M	
<i>Weighted Average</i>										1.80x	8.0x	
<i>Median</i>										1.92x	7.8x	

(1) Announced acquisition by CVS Health (NYSE: CVS) on September 5, 2022

Note: N/A represents Not Available and N/M represents Not Meaningful

Source: S&P Capital IQ

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(\$ in millions)												
PUBLICLY-TRADED HEALTHCARE COMPANIES												
Company	Ticker	Price as of 09/30/22	Market Data			Firm Value	Cash and Equivalents	Total Debt	Financial Information		FV (P) / 2022	
			% 52wk High	Market Cap	2022P Revenue				2022P EBITDA	Revenue	EBITDA	
Contract Research Organizations												
IQVIA Holdings	IQV	\$181.14	63%	\$33,784.0	\$45,318.0	\$1,428.0	\$13,052.0	\$14,484.0	\$3,351.0	3.13x	13.5x	
Charles River Labs	CRL	196.80	44%	10,009.9	13,268.3	200.3	3,414.3	3,904.4	978.5	3.40x	13.6x	
Syneos Health	SYNH	47.15	45%	4,840.1	7,823.2	105.9	3,107.3	5,489.4	843.8	1.43x	9.3x	
MedPace	MEDP	157.17	68%	4,872.1	5,233.0	42.6	403.4	1,405.5	271.0	3.72x	19.3x	
Sotera Health	SHC	6.82	25%	1,929.4	3,626.2	139.6	1,837.0	1,013.2	518.4	3.58x	7.0x	
<i>Weighted Average</i>										3.10x	13.4x	
<i>Median</i>										3.40x	13.5x	
Staffing												
AMN Health Services	AMN	\$105.96	82%	\$4,585.2	\$5,368.6	\$79.4	\$862.8	\$5,109.2	\$816.8	1.05x	6.6x	
On Assignment	ASGN	90.37	69%	4,536.6	5,141.4	490.6	1,095.4	4,562.7	565.0	1.13x	9.1x	
Cross Country Healthcare	CCRN	28.37	93%	1,084.6	1,300.9	0.3	216.5	2,710.4	287.5	0.48x	4.5x	
<i>Weighted Average</i>										1.02x	7.5x	
<i>Median</i>										1.05x	6.6x	
Managed Care												
Government Payors												
Humana	HUM	\$485.19	94%	\$61,402.6	\$69,491.6	\$5,153.0	\$13,222.0	\$92,782.0	\$4,800.8	0.75x	14.5x	
Centene	CNC	77.81	79%	44,474.7	53,541.7	13,435.0	22,228.0	143,249.5	5,620.0	0.37x	9.5x	
Molina	MOH	329.84	91%	19,163.7	17,242.7	4,312.0	2,391.0	31,334.0	1,585.0	0.55x	10.9x	
<i>Weighted Average</i>										0.59x	12.2x	
<i>Median</i>										0.55x	10.9x	
Commercial Payors												
United Healthcare	UNH	\$505.04	91%	\$472,405.7	\$507,491.7	\$24,612.0	\$51,391.0	\$322,073.0	\$30,927.5	1.58x	16.4x	
CVS Health	CVS	95.37	86%	125,204.5	184,705.5	12,116.0	74,172.0	312,458.1	19,847.0	0.59x	9.3x	
Elevance	ELV	454.24	85%	109,017.9	127,122.9	6,456.0	24,506.0	154,201.7	10,982.5	0.82x	11.6x	
Cigna	CI	277.47	94%	84,660.6	114,245.6	4,421.0	33,931.0	180,073.0	11,481.0	0.63x	10.0x	
<i>Weighted Average</i>										1.22x	13.9x	
<i>Median</i>										0.73x	10.8x	
<i>Total Median</i>										0.63x	10.9x	
Other Outsourced Services												
Multiplan	MPLN	\$2.86	46%	\$1,827.8	\$6,391.8	\$354.3	\$4,918.4	\$1,167.7	\$853.5	5.47x	7.5x	
Covetrus	CVET	20.88	98%	2,925.8	4,053.8	87.0	1,193.0	4,797.4	271.3	0.84x	14.9x	
Agility	AGTI	14.31	54%	1,906.1	3,064.4	16.5	1,187.1	1,161.0	306.2	2.64x	10.0x	
Corvel	CRVL	138.43	65%	2,409.4	2,355.1	94.3	40.0	N/A	N/A	N/A	N/A	
ModivCare	MODV	99.68	53%	1,400.6	2,332.4	88.0	1,019.7	2,398.5	215.3	0.97x	10.8x	
Healthcare Services Group	HCSG	12.09	47%	895.3	791.8	31.7	25.7	1,663.0	61.7	0.48x	12.8x	
Smile Direct Club	SDC	0.91	13%	109.7	368.2	158.3	816.6	472.6	N/M	0.78x	N/M	
<i>Weighted Average</i>										2.14x	11.5x	
<i>Median</i>										0.91x	10.8x	
Specialty Pharmacy Services												
CVS Health	CVS	\$95.37	86%	\$125,204.5	\$184,705.5	\$12,116.0	\$74,172.0	\$312,458.1	\$19,847.0	0.59x	9.3x	
Walgreens Boots Alliance	WBA	31.40	57%	27,137.7	65,816.7	2,285.0	38,233.0	130,956.2	5,602.0	0.50x	11.7x	
Rite Aid	RAD	4.95	32%	275.3	6,539.2	46.8	6,310.7	23,529.0	449.2	0.28x	14.6x	
<i>Weighted Average</i>										0.57x	9.8x	
<i>Median</i>										0.50x	11.7x	

Note: N/A represents Not Available and N/M represents Not Meaningful
Source: S&P Capital IQ

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(\$ in millions)												
PUBLICLY-TRADED HEALTHCARE COMPANIES												
Company	Ticker	Price as of 09/30/22	Market Data			Firm Value	Cash and Equivalents	Total Debt	Financial Information		FV (P) / 2022	
			% 52wk High	Market Cap	2022P Revenue				2022P EBITDA	Revenue	EBITDA	
Distribution and Supplies												
DME												
AdaptHealth	AHCO	\$18.78	65%	\$2,526.0	\$4,752.7	\$118.8	\$2,341.0	\$2,948.4	\$629.4	1.61x	7.6x	
Viemed Healthcare	VMD	6.00	74%	317.6	296.3	21.9	5.3	137.5	28.0	2.15x	10.6x	
Quipt Home Medical	QUIPT	5.70	64%	192.2	215.7	18.5	36.8	202.6	42.1	1.06x	5.1x	
<i>Weighted Average</i>										1.63x	7.7x	
<i>Median</i>										1.61x	7.6x	
Other Distribution												
McKesson	MCK	\$339.87	91%	\$48,849.7	\$54,580.7	\$2,233.0	\$7,432.0	\$271,162.7	\$5,111.0	0.20x	10.7x	
AmerisourceBergen	ABC	135.33	81%	28,048.2	32,665.0	3,034.2	7,357.4	239,659.5	3,511.8	0.14x	9.3x	
Cardinal Health	CAH	66.68	92%	17,471.1	18,605.1	4,717.0	5,848.0	186,285.0	2,341.4	0.10x	7.9x	
HenrySchein	HSIC	65.77	71%	8,952.3	11,271.3	108.0	1,208.0	12,895.4	1,133.0	0.87x	9.9x	
Owens and Minor	OMI	24.10	49%	1,837.6	4,647.7	56.4	2,866.6	9,947.0	584.1	0.47x	8.0x	
Patterson Companies	PDCO	24.02	68%	2,327.5	2,893.9	149.6	718.5	6,480.6	333.9	0.45x	8.7x	
<i>Weighted Average</i>										0.23x	9.7x	
<i>Median</i>										0.32x	9.0x	
<i>Total Median</i>										0.47x	8.7x	

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For more information on market activity throughout the healthcare industry, or to discuss how Coker Capital may be able to add value to your company, please contact any member of our team:
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